



# FAQ

## WHAT IS BIG "I" ALLIANCE GOLD?

Big "I" Alliance Gold is an alliance created to assist independent agents to gain market access through membership.

## WHO CAN PARTICIPATE?

You must be a member of your Big "I" state association and qualify to join based on the agency requirements set by the alliance. Learn how to join your state association at [independentagent.com/BELONG](http://independentagent.com/BELONG).

## IS THERE A CONTRACT?

Yes. When the agency makes the decision to join Big "I" Alliance Gold, they are committing to a 3-year contract that will automatically renew annually each year after.

## IS THERE A SIGN-UP FEE?

Yes, there is a \$2,500 one-time fee.

## WHAT IS THE MONTHLY MEMBERSHIP FEE TO JOIN BIG "I" ALLIANCE GOLD?

\$250/month. This fee is separate from the state Big "I" membership fee.

## IS THERE A BUYOUT/TERMINATION OPTION?

Yes.

## HOW MUCH COMMISSION WILL I EARN?

100% - Commission is paid directly to the agency from the carrier.

## CAN MY AGENCY EARN PROFIT SHARE?

Yes.

## DOES MY AGENCY OWN THE AGENCY CODE, POLICIES, AND EXPIRATIONS?

Yes, each member agency will own their code, policies, and expirations.

## CAN I BELONG TO ANOTHER ALLIANCE OR NETWORK AND JOIN BIG "I" ALLIANCE GOLD?

No. We require members to commit exclusively to Big "I" Alliance Gold. (Big "I" Alliance Blue members are not restricted.)

## WHEN GETTING NEW APPOINTMENTS, WILL I BE ABLE TO ACCESS THEM DIRECTLY?

Yes, you will have direct access and work on the carrier portal with their underwriting team.

## HOW DO I GET STARTED?

Visit us online at [www.bigmemberalliance.com/gold](http://www.bigmemberalliance.com/gold) to complete a pre-application.

LEARN MORE AT [WWW.BIGMEMBERALLIANCE.COM/GOLD](http://WWW.BIGMEMBERALLIANCE.COM/GOLD)